PRE READING:

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| Sl.no | App | Target | Pain point | Value proportion |
| 1 | Meetup | Meetup looks form person who is communal like giving to the society, impart, knowledge belives in the power of  Crowdsourcing . | The aim of this meetup is to take qualitative user date and extract pain points goal solutions | Discover how to get the attention of your target market in order to communicate you value proportion and turn lead to meaningful relationships which can help you business sucessed |
| 2 | The product is web app and mobile app , web browser | Who likes to enable like minded people to meetup like to meet new people,is passionate about subject for which they like to meet people | Also I didn’t catch the photographers name but I would like to on the idea of work learning released envinonment would love to hear more about it ,whether that be a meetup or if you could point me to me relevant information | Discover how to proportise which product or service to sell to you target client |
| 3 |  |  |  | Meetup events run quarterly and go into deeper and specific detail area of the value  proportion |

**Pain point**: the aim of this meetup is to take qualitative user date and extract pain points goal solutions

**Value proportion**: Discover how to get the attention of your target market in order to communicate you value proportion and turn lead to meaningful relationships which can help you business success.

**Gain point: meetup app** interact with the people and improve the communication skills.